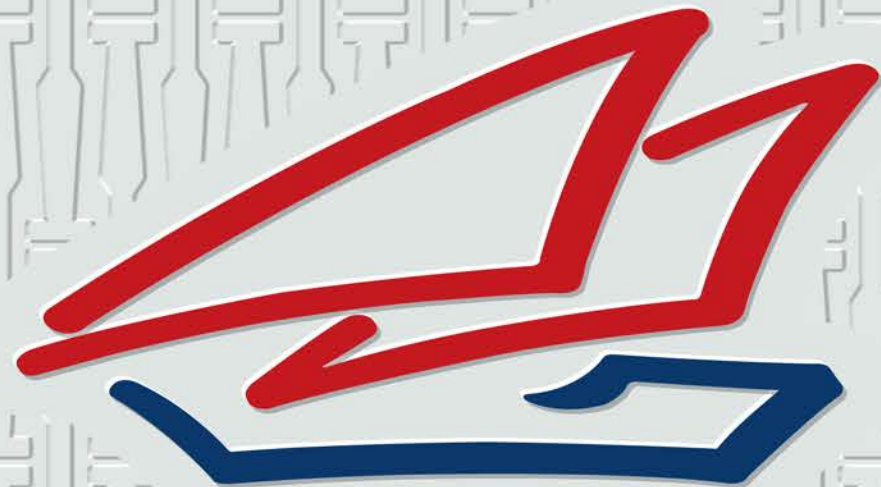


Gulf Bank

Investor Presentation

Q1-2019



1 May 2019

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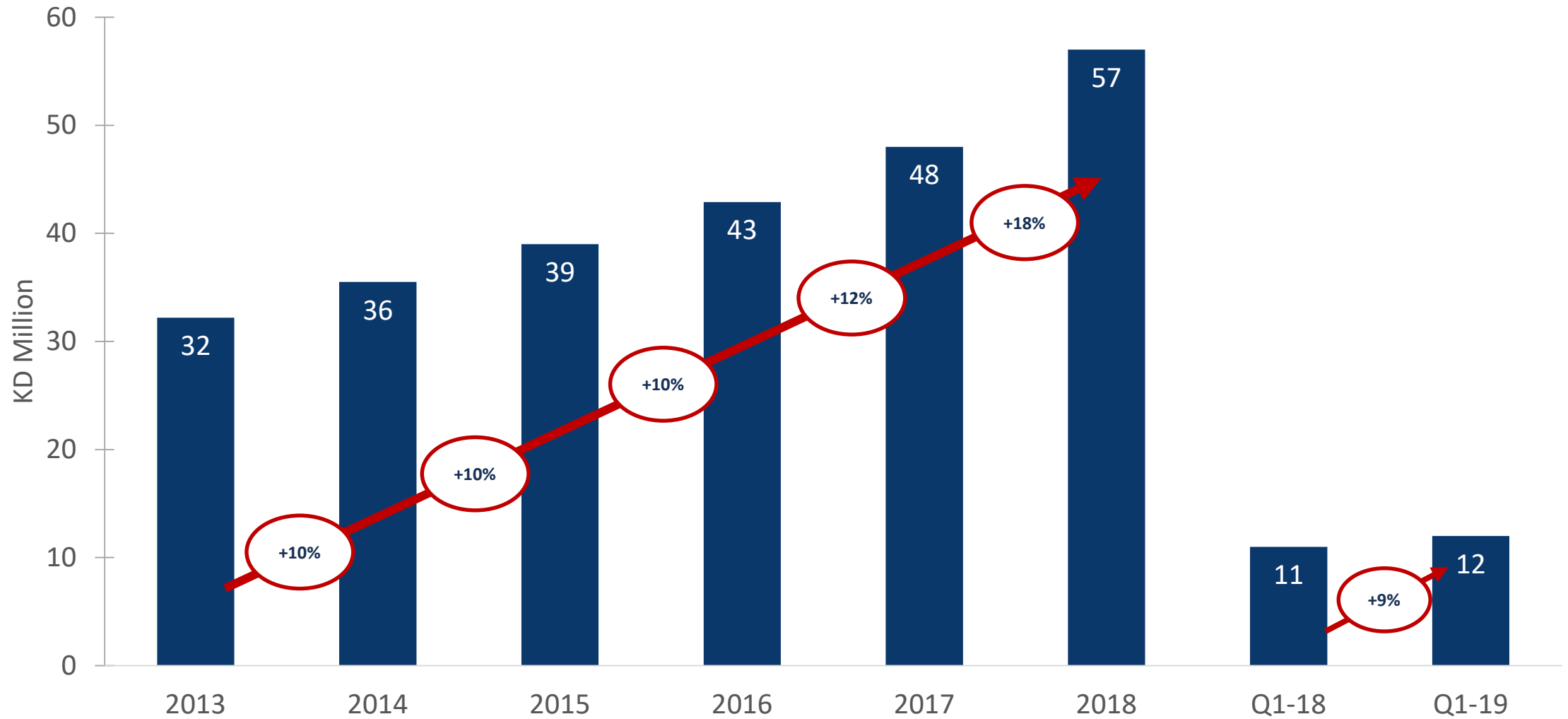
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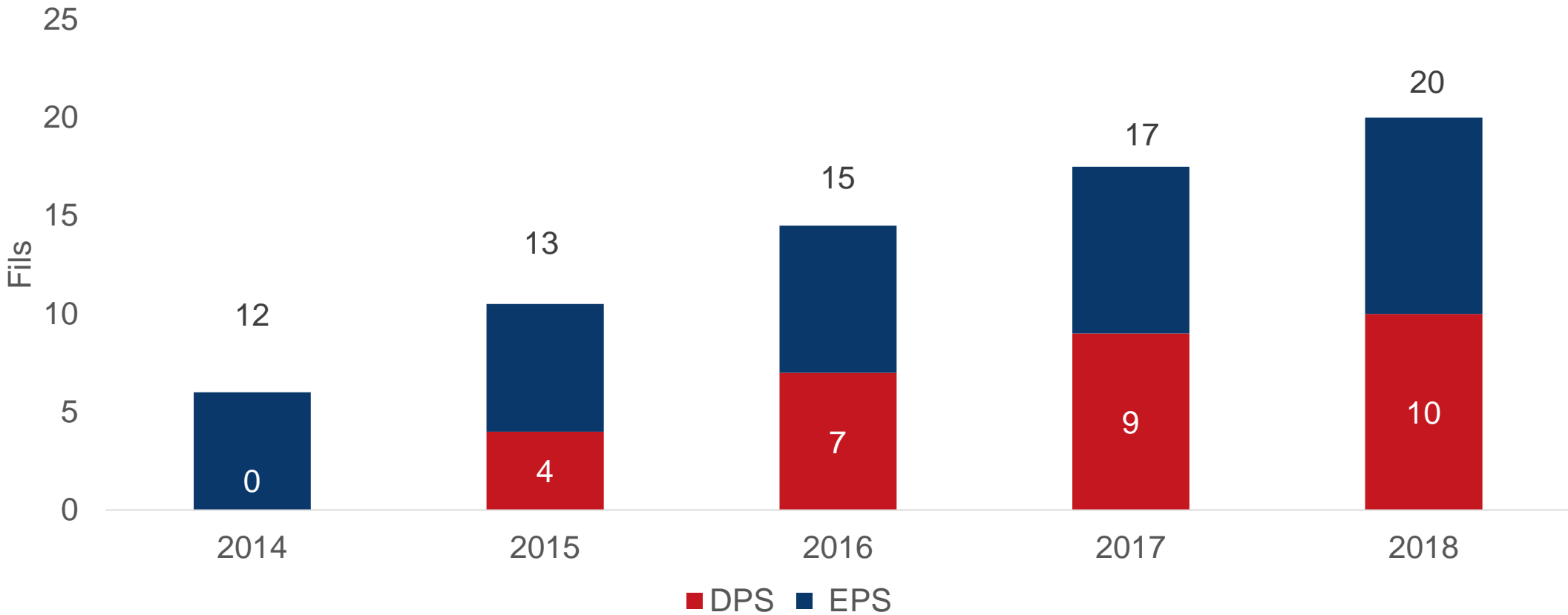
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Q1 2019 Net Profit Growth of 9%



2018 Earnings per share of 20 fils and Cash Dividends per share of 10 fils (51% payout ratio)



Payout Ratio	2014	2015	2016	2017	2018
	0%	31%	47%	55%	51%

Rated “A” by all four Credit Rating Agencies

MOODY'S

Rating	2018
Long Term Deposits	A3
Outlook	Positive

**Fitch
Ratings**

Long Term IDR	A+
Outlook	Stable

**S&P Global
Ratings**

Issuer Credit Rating	A-
Outlook	Stable

**ci CAPITAL
intelligence**

Financial Strength	A-
Outlook	Stable

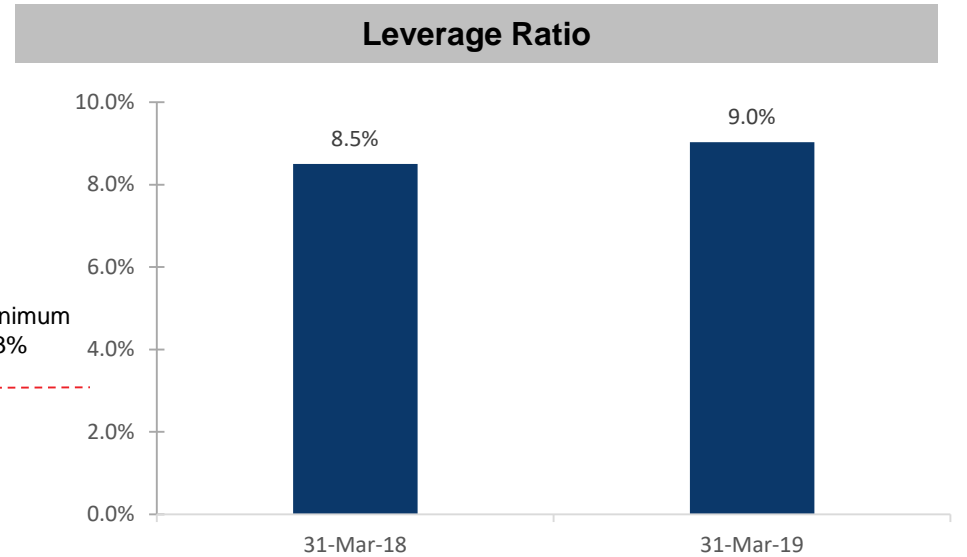
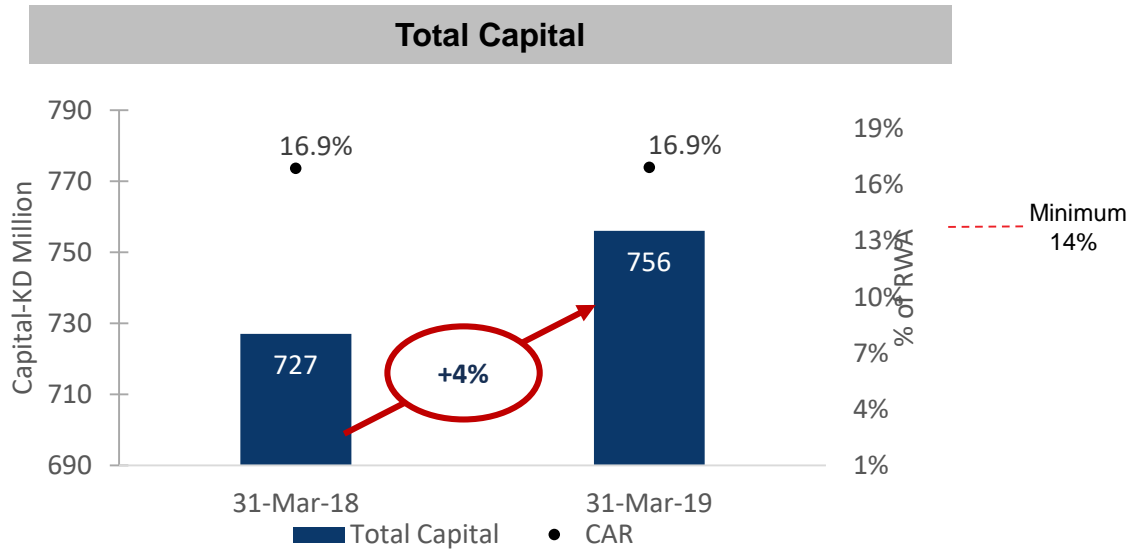
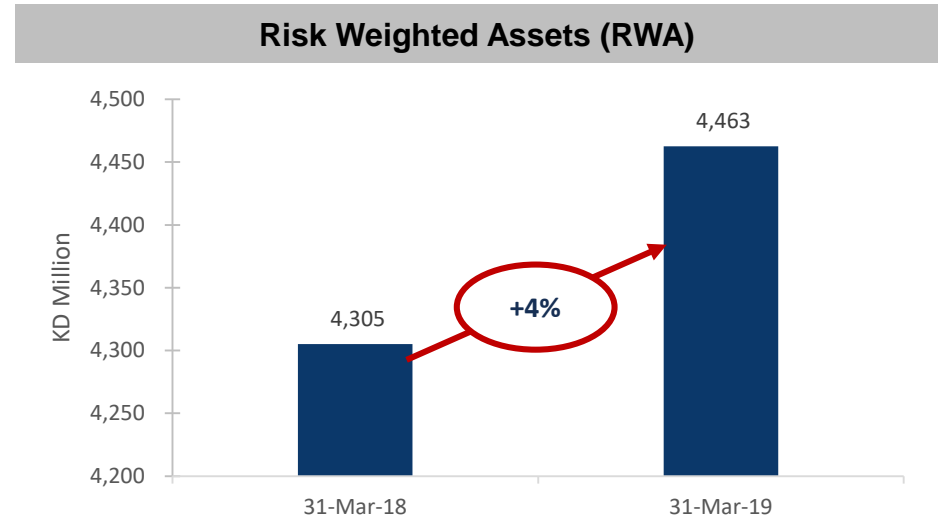
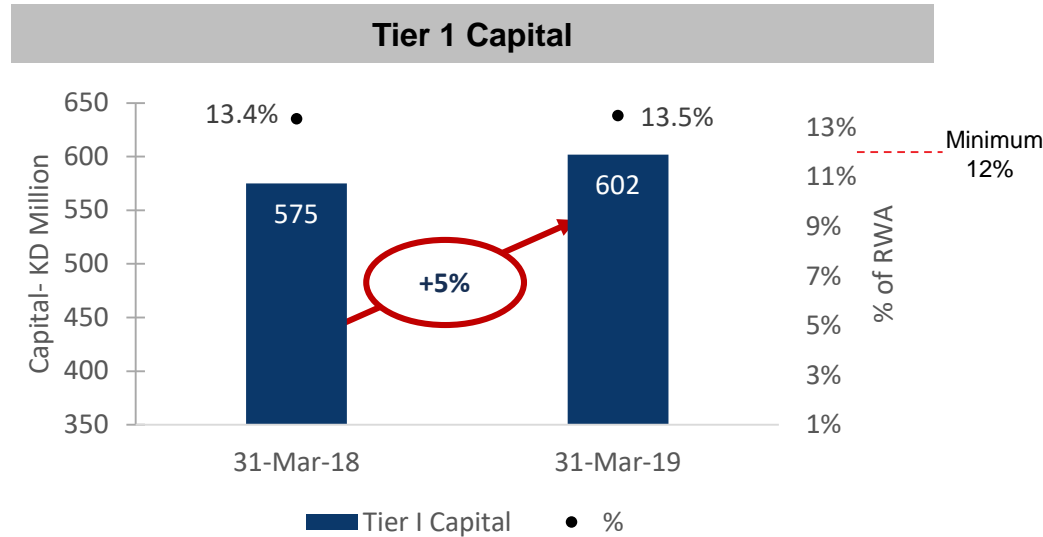
Balance Sheet

KD Millions	31-Mar-18	% of Total	31-Mar-19	% of Total	31-Mar-19 vs 31-Mar-18
ASSETS					
1 Cash and cash equivalents	558	10%	678	12%	120
2 Kuwait Government Bonds	538	9%	368	6%	(169)
3 CBK Bills	388	7%	308	5%	(80)
4 Deposits with banks and OFIs	15	0%	147	3%	132
5 Liquid Assets	1,499	26%	1,501	26%	2
6 Loans and advances to customers	3,820	67%	3,890	67%	70
7 Loans and advances to banks	113	2%	119	2%	6
8 Net Loans	3,933	69%	4,009	69%	76
9 Investment securities	116	2%	168	3%	52
10 Other assets	128	2%	122	2%	(6)
11 Premises and equipment	30	1%	37	1%	7
12 Other assets	158	3%	159	3%	1
13 TOTAL ASSETS	5,706	100%	5,837	100%	131
LIABILITIES					
14 Due to banks	366	6%	350	6%	(16)
15 Deposits from FIs	930	16%	979	17%	49
16 Customer deposits	3,591	63%	3,631	62%	41
17 Subordinated Tier II Bonds	100	2%	100	2%	0
18 Other liabilities	135	2%	163	3%	28
19 TOTAL LIABILITIES	5,121	90%	5,223	89%	102
20 Total Equity	585	10%	614	11%	28
21 TOTAL LIABILITIES AND EQUITY	5,706	100%	5,837	100%	131
22 Average assets	5,695		5,927		232
23 Average equity	593		621		28
24 NPL Ratio	2.2%		2.8%		
25 Coverage Ratio	372%		267%		

Income Statement

	KD Millions	2018	% of Avg. Assets	18 vs 17	Q1-18	% of Avg. Assets	Q1-19	% of Avg. Assets	Q1-19 vs Q1-18
1	Interest Income	243	4.2%	37	57	4.1%	64	4.4%	6.9
2	Interest Expense	(90)	-1.5%	(16)	(20)	-1.4%	(26)	-1.8%	-6.1
3	Net Interest Income	153	2.6%	20	37	2.6%	38	2.6%	0.8
4	Fees/ FX	39	0.7%	(1)	11	0.8%	9	0.6%	-1.9
5	Core Operating Income	192	3.3%	19	48	3.4%	46	3.2%	-1.1
6	Operating Expenses	(67)	-1.1%	(3)	(16)	-1.1%	(22)	-1.5%	-6.0
7	Core Operating Margin	125	2.1%	17	32	2.3%	25	1.7%	-7.1
8	Other Income	3	0.0%	(6)	1	0.0%	1	0.1%	0.1
9	Operating Margin	127	2.2%	10	33	2.3%	26	1.8%	-7.0
10	Provisions/ Impairments	(68)	-1.2%	(1)	(21)	-1.5%	(13)	-0.9%	8.0
11	Taxes/ Other	(3)	0.0%	(0)	(1)	0.0%	(1)	0.0%	0.0
12	Net Profit	57	0.97%	9	11	0.77%	12	0.81%	1.0
13	ROA	0.97%			0.77%		0.81%		
14	ROE	9.4%			7.4%		7.7%		
15	Cost to income ratio	34.5%			32.3%		45.7%		

Capital & Leverage Ratios



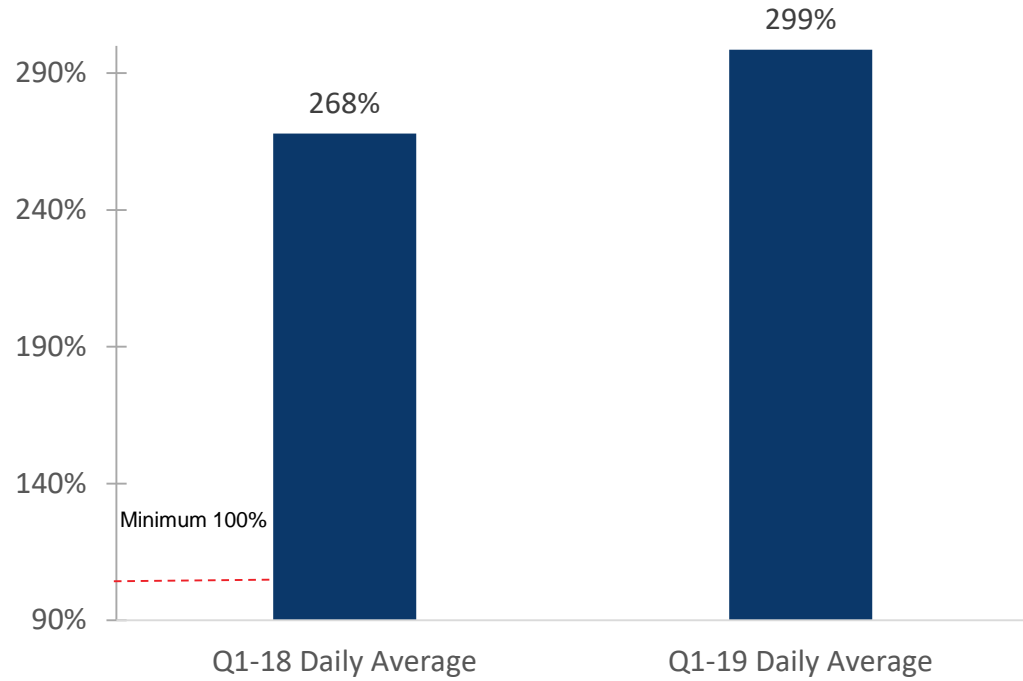
% Tier 1

79%

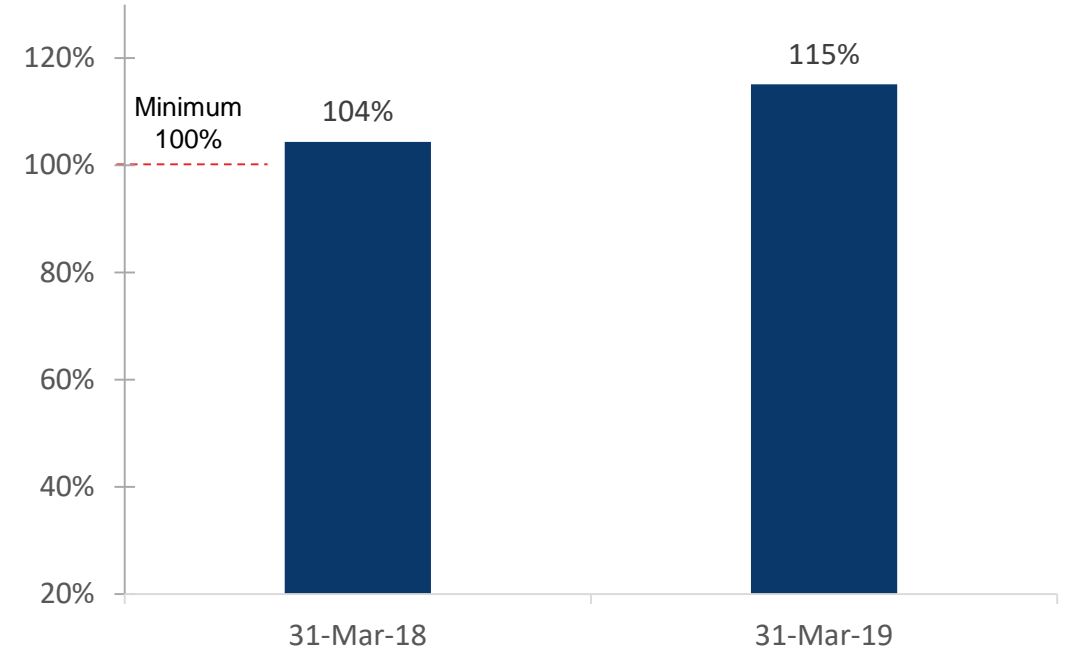
80%

Liquidity Ratios

Liquidity Coverage Ratio



Net Stable Funding Ratio



Q&A